

The background of the slide is a composite image. On the left, there is a dark blue vertical bar with a small green square at its top. The main background is a photograph of a classical stone column on the left and a gas stove burner with a blue flame on the right. The text is overlaid on the dark blue area.

President's Report

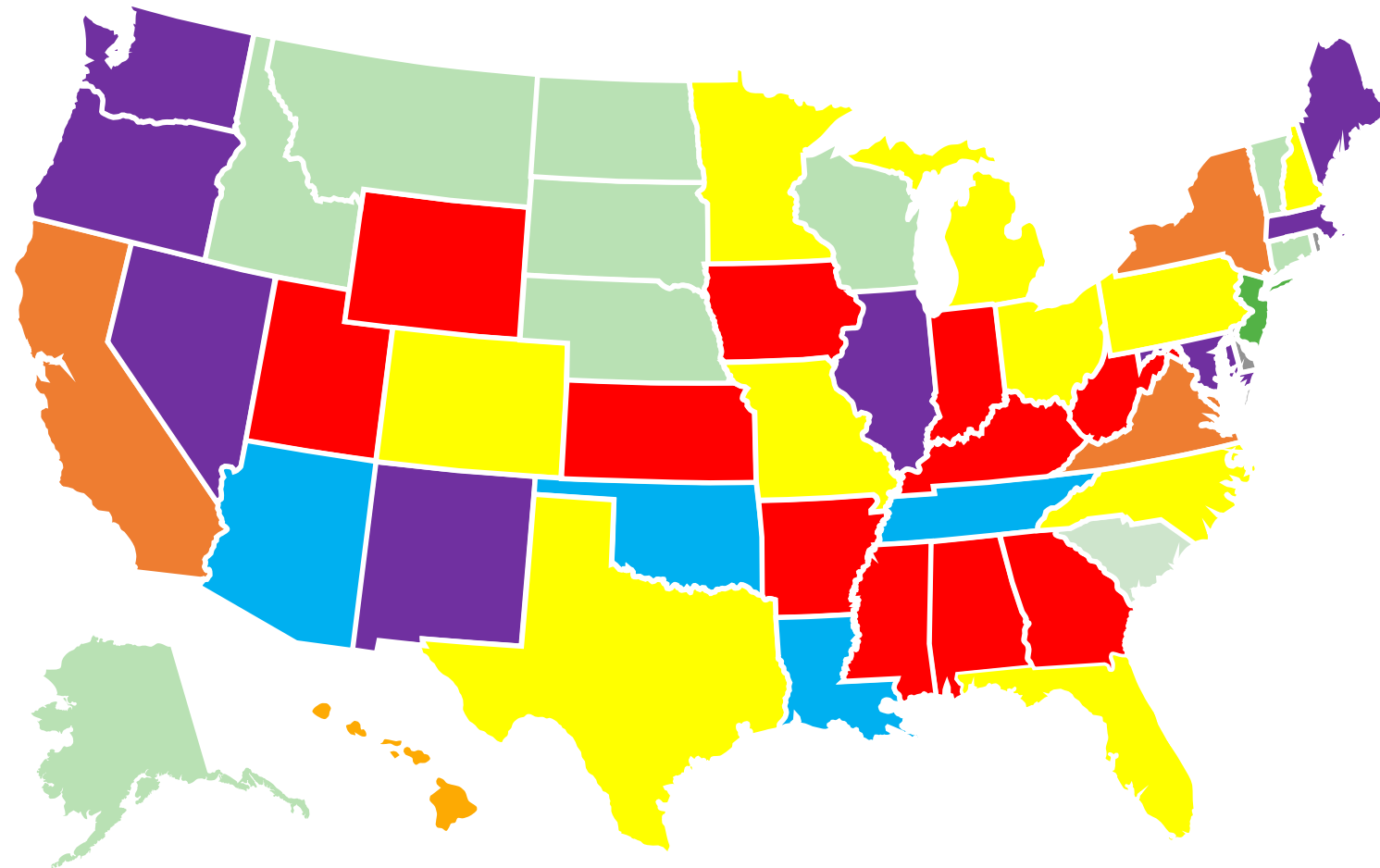
Steve Kaminski

National Propane Gas Association

President & CEO

ELECTRIFICATION THREATS AND OPPORTUNITIES IN 2021

- Success in 2020** ■
 - State law protects gas
- Success in 2021** ■
 - State law protects gas
- 2021 Anti-Ban Bills** ■
 - Introduced but currently focused on natural gas
 - Working on propane amendment
- 2021 Anti-Ban Bills** ■
 - Introduced and favorable for propane
- Possible in 2021** ■
 - Favorable political climate for legislation but not active
- Imminent Threat** ■
 - Energy code or building code changes seek to eliminate gas
 - Legislation introduced to electrify/decarbonize
- Challenging** ■
 - Pro-electrification political climate





MODEL STATE LEGISLATION

Mississippi

HB 632, Section 2 (*definitions include propane*):

No political subdivision of this state **may adopt an ordinance**, resolution, regulation, code or policy **that prohibits**, or has the effect of prohibiting the expansion, utilization connection or reconnection of **a service based upon** the type or **source of energy** to be delivered to an individual customer.

Signed into law March 17, 2021



OFFENSE: SUPPORT BAN-THE-BANS ADVOCACY EFFORTS WITH STATE/REGIONAL ASSOCIATIONS

- **41 bills introduced in 22 states this year**
- **Likely to Pass by End of Session:
FL, MO, NH, NC, OH, PA**
 - **2021 Wins: AL, AR, GA, IA, IN, KS, KY, MS, UT,
WV, WY**
 - **Next Year: 6-8 targeted states for gas ban bills,
anticipate playing defense to protect laws**

PROTECTING THE INDUSTRY WITH ANTI-BAN LAWS

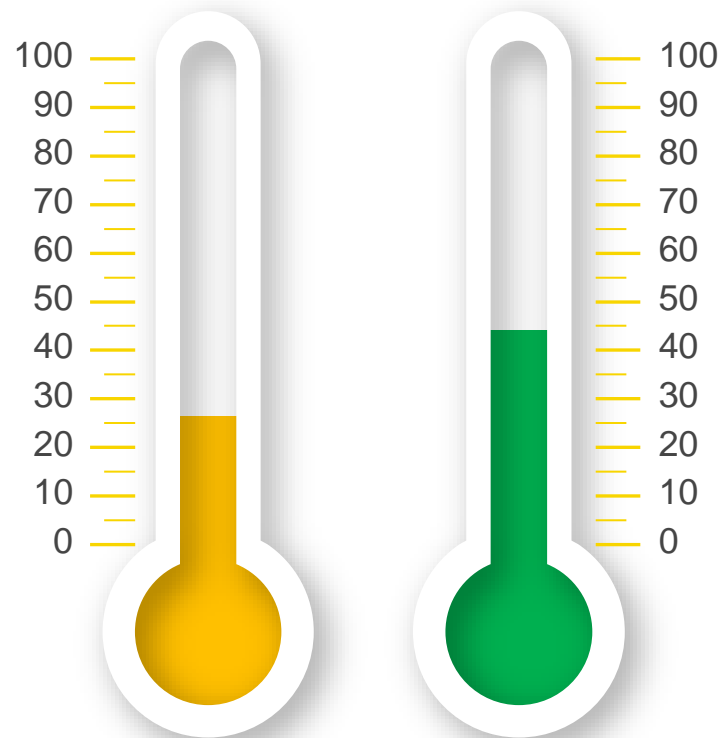
CURRENT GALLONS

27%

Enacted:

- | | |
|----------------|-------------|
| Alabama | Louisiana |
| Arizona | Mississippi |
| Arkansas | Oklahoma |
| Georgia | Tennessee |
| Iowa | Texas |
| Indiana | Utah |
| Kansas | W. Virginia |
| Kentucky | Wyoming |

2.7 billion out of 10.1 billion



States Biden won

ANTICIPATED GALLONS

45%

Strong likelihood of success this year in:

- Florida
- Missouri
- New Hampshire**
- North Carolina
- Ohio

4.5 billion out of 10.1 billion

OFFENSE: COLORADO PILOT PROGRAM

Supporting Gas Ban Bill, Opposing Electrification Proposals

➤ **Digital Advocacy Campaign**

- ❑ 2,158,159 impressions/21,200 click-throughs (2/22-5/18)
- ❑ Conversions: 3,296 petition signatures/405 emails to legislators

➤ **Ban-the-Bans Bill**

- ❑ **Bill sponsor coordination: Presentation to Energy Committee + Media Outreach**
- ❑ **Grassroots: 222 letters to Energy Committee**
- ❑ **Citizen testimony**

➤ **Proposed Electrification Mandates**

- ❑ Multiple statewide proposals, anticipating Denver

➤ **Lessons Learned**

- ❑ “Keeping the list warm”
- ❑ Environmentalists taking a backseat to municipalities



OFFENSE: OHIO PILOT PROGRAM



Building an Army of Supporters to Persuade Governor to Sign

- **Digital Advocacy Campaign**
 - ❑ 585,077 impressions/10,994 click-throughs (4/26-5/27)
 - ❑ Conversions: 3,520 petition signatures/454 emails to legislators
- **Ban-the-Bans Bills**
 - ❑ Supporting HB 201, HB 192, and SB 127
- **What Happens Now?**
 - Media outreach, op-eds, coalition work with Consumer Energy Alliance, supporter engagement

OFFENSE: PROTECT MY GAS OHIO WEBSITE

PROTECT MY GAS OHIO | **SIGN THE PETITION**
ACT NOW | OHIO NEWS | CONTACT

**ATTENTION OHIO:
SPECIAL INTERESTS WANT TO BAN YOUR
ACCESS TO CLEAN, AFFORDABLE ENERGY**

HELP US STOP THEM

Prodded by special interests, more than 20 local governments across the nation - from California to Massachusetts - have banned propane and natural gas.

As a result, residents and businesses are forced to:

- Pay higher energy bills
- Invest in new appliances
- Settle for less reliable service

State Representative Jason Stechens wants to protect your choice when it comes to powering your home. And he wants to save the nearly 400,000 jobs powered by Ohio's growing gas industry. **HB 201** will prevent activists from pushing their agendas and leaving you with the bill. HB 201 passed the Ohio House and is now being considered by the Senate.

SIGN THE PETITION

**Call Your Legislator - Tell Them
You Support HB 201**

FIND YOUR STATE SENATOR & REPRESENTATIVE

OFFENSE: OHIO SOCIAL MEDIA ADS

Protect My Gas Ohio
Sponsored · Paid for by National Propane Gas Association ·

Ohio Residents: we need your help! Protect your right to choose cleaner, affordable natural gas & propane by signing our petition now.




PROTECTMYGASOHIO.ORG
Sign Our Petition NOW [Learn More](#)
Prodded by special interests, more than 20 local ...

593 66 Comments 169 Shares

Protect My Gas Ohio
Published by Brittoey Metzger · May 4 at 10:48 PM ·

Ohio - we need your help! Special interest groups want to ban your access to cleaner, affordable natural gas and propane. It will cost families and businesses more money in utility bills, appliances and new infrastructure requirements. If reliable and affordable energy is important to you, sign the petition NOW.



PROTECTMYGASOHIO.ORG
Sign Our Petition NOW [Learn More](#)
Prodded by special interests, more than 20 local governments across the nat...

829 99 Comments 274 Shares

OFFENSE: COALITIONS



➤ **Gas Coalition**

- ❑ Intel sharing with a 10+ national associations and non-profits

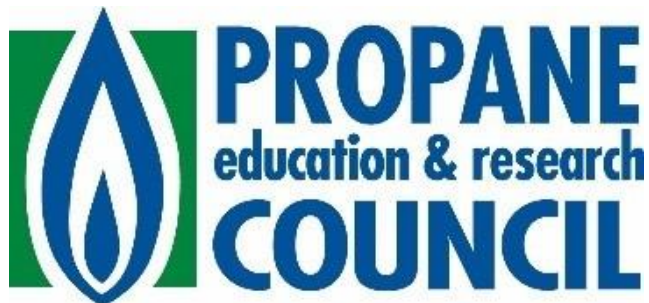
➤ **Energy Choice Sub-Coalition**

- ❑ Includes HPBA, AHRI, AHAM, INGAA, APGA, and PHTA
- ❑ Track efforts in hundreds of bills / proposed codes
- ❑ 3-5 Year Forecasting Project

➤ **Aligning Local Campaigns**

- ❑ State/regional PGAs with local chapters, e.g., HPBA, homebuilders, AGA, chambers of commerce

OFFENSE: NPGA - PERC COORDINATION



- **Joint Task Force: Develop Unified Messaging**
- **Challenge: Facts overridden by moral certitude**
 - ❑ Turn the herd / Be a disruptor not disrupted / Share aspirations
- **Core campaign messages:**
 - ❑ Clean and renewable energy like propane accelerates decarbonization
 - ❑ Access to clean, affordable and renewable energy like propane ensures equity on the path to zero.
- **Creative Roll-Out: July 1**
- **PERC Double-matching state/regional PGAs**

DEFENSE: STATE ACTIONS



➤ **State Energy Code Overhauls**

- ❑ MD, OR, MA, NM, VT, WA
- ❑ Formal comments
- ❑ Grassroots efforts using Engage

➤ **Public Utility Commissions**

- ❑ Monitoring 250+ actions across 42 states
- ❑ Formal comments
- ❑ E.g., Electric vehicle charging stations rebates in UT, ND, MN, MO, and MI

DEFENSE: FEDERAL ACTIONS

CLEAN Future Act

House Energy and Commerce Committee (Ds)

- ❑ Building codes requiring zero emission structures by 2030
- ❑ \$2.5B annually for electrification of school buses

LIFT America Act: Infrastructure Bill

House Energy & Commerce Committee (Ds)

- ❑ \$40B for vehicle and forklift electrification projects,
- ❑ Instructs states to prioritize transportation electrification and charge ratepayers

GREEN Act / Clean Energy for America Act



DEFENSE: FEDERAL ACTIONS

The American Jobs Plan: Biden Administration

- **\$174B investment in EV market**
 - ❑ 50,000 EV school buses + 500,000 EV chargers by 2030
- **Eliminate tax provisions for fossil fuel industries (production)**
- **\$213B for the electrification of affordable and sustainable homes**

White House Climate Summit (April 2021)

- **Committed U.S. to reducing emissions 50-52% by 2030 compared to 2005**
- **UN Climate Change Conference, COP 26 (November 2021).**
 - ❑ COP 21 resulted in the Paris Climate Accord in 2015.
 - ❑ Strategizing with World LPG Association

OFFENSE: FIVE PRIMARY AREAS OF FEDERAL LEGISLATIVE FOCUS

- **Alternative Fuel Tax Credits**
 - ❑ Seek long term extensions
- **Clean School Bus Funding**
 - ❑ Ensure eligibility and parity for propane
- **Clean Corridors Program**
 - ❑ Ensure eligibility for grant-funding opportunities for propane refueling infrastructure
- **Resiliency and Combined Heat and Power**
 - ❑ Secure propane as a clean & resilient energy source for distributed generation
- **Renewable Propane**
 - ❑ Seek opportunities to increase production and provide incentives to the end user



FEDERAL SPOTLIGHT: CLEAN CORRIDORS

- **\$250M annual grant program: installation of alternative refueling + EV charging infrastructure across national highway system**
- **Last Congress**
 - ❑ Propane included in House bill (Lizzie Fletcher, D-TX)
 - ❑ Senate Committee Environment & Public Works (EPW) excluded propane: hydrogen, Electric, and natural gas only
- **This Congress**
 - ❑ Senate EPW includes propane for medium- and heavy-duty vehicles
 - ❑ House - TBD surface transportation package in the coming weeks
- **Result of 2 ½ years of Federal lobbying efforts**
- **Inclusion in a Democratic-controlled Congress highlights ability to establish propane as a clean, domestic, alternative fuel of the future.**

FEDERAL SPOTLIGHT: CENTRAL FURNACES

- U.S. Department of Energy (DOE) proposal to raise minimum efficiency so high that only condensing furnaces with specially configured venting systems could meet it. Major impact on retrofits especially and would result in fuel switching.
- **Action**
 - ❑ NPGA worked with coalition of other gas associations (AGA/APGA)
 - ❑ Argued that DOE proposal violated Energy Policy Conservation Act (EPCA) by eliminating the product's performance characteristics for non-condensing technology
 - ❑ Would eliminate an entire product class of major gas appliances
- **Result**
 - ❑ DOE issued interpretation agreeing with NPGA/AGA/APGA
 - ❑ Withdrew entire proposal to increase furnace efficiency and will address in future
 - ❑ Successful outcome culminated over 5 years of effort with DOE and other gas associations

ADDITIONAL 2021 PRIORITIES

- **Educate new Members of Congress / Biden Administration / Regulators**
 - Met with offices of 62 of 69 new members of Congress since January
 - Met with 4 of 5 FERC Commissioners since January
 - Engaging with DOE, DOT (PHMSA & FMCSA), OSHA, EPA, etc.
 - Identified Biden's inner circle on energy actions
- **Supply and Logistics**
 - Enbridge Line 5 / 34-state regional waiver / crop reporting / STB (rail)
- **Registered Apprenticeship Program Launch (April 15) & Roll-Out**
- **Entry-Level Driver Training Program Design & Build**
- **Codes and Standards (200+ NFPA 58 proposals, unvented heaters)**
- **Renewable Propane Strategy**