



# DEVELOPING LEADERS

TRAINING • MENTORING • CONNECTING

## WIP'S MISSION

*To inspire industry leaders through training, development and collaboration.*

WIP gathers industry professionals – both women and men – from employees of family-owned, regional, and multi-state firms, including business owners, entrepreneurs, corporate officers, staff members and managers at all levels within company operations.

### JOIN THE WIP BUSINESS COUNCIL

- Corporate membership
- Individual membership
- Excellence in business training
- Networking
- Mentoring
- Newsletters
- Social media
- Council governance
- Industry leadership

## EXPERT TRAINING

By engaging experts in their fields, Women in Propane coordinates training for current and future leaders.

### TRAINING TOPICS

- Management essentials
- Sales success
- Finance
- Communication
- Interpersonal skills
- Technology
- Public speaking
- Professional development
- Negotiation
- Problem solving
- Leadership

### DISC ON THE VIRTUAL ROAD

Certified Leadership Training is facilitated virtually at your convenience. Men and women learn to inspire others, resolve conflicts, make sound decisions, mentor next-gen leaders, and more.



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## MENTORING NETWORK

Mentors guide and support mentees in developing their professional careers — reaching their personalized goals.

### KNOWLEDGE EXCHANGE

- Choose from 48 areas of development.
- Mentors and mentees meet by phone, electronically, or social media apps.
- Meetings take place for about one hour every two weeks during the six-month course.
- Enrollment is open throughout the year.

*“I feel like I have a responsibility to give back since so many people have helped me over my career.”*

*– Tom Krupa, mentor*

*“My experience has been great. I not only benefitted from working with Tom, but he was able to connect me with other successful industry professionals.”*

*– Bill Irish-Baker, mentee*



## CONNECTING

According to the Harvard Business Review, the single most-limiting factor for future leaders is their lack of access to those already in influential positions. Meeting influencers in a relaxed setting provides potential for successful collaboration and career and company advancement.

### SIGNATURE EVENTS OCCUR AROUND THE COUNTRY

- Roundtable sessions
- Networking receptions
- Networking lunches at NPGA Board of Directors' meetings
- Leadership forums at regional conventions

### WHERE'S WIP AND WHEN?

- Expert training conducted by WIP is offered virtually, scheduled at your convenience.
- A nationwide network, Women in Propane presents or meets in person at national, state and regional conferences throughout the year.
- Mentoring occurs via videophone or phone, at mutually scheduled times.
- Webinars are as handy as your device screen, wherever you are.
- Governance of the council includes a volunteer executive board, committee leaders and members. Telephonic meetings are held throughout the year to manage the council's operations.



Contact Women in Propane:

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