



Delivering Value

2004 | 2005 annual report

NPGA's Mission:

THE MISSION OF NPGA IS TO PROMOTE THE SAFE AND INCREASED USE OF PROPANE; TO WORK FOR A FAVORABLE ENVIRONMENT FOR PROPANE PRODUCTION, DISTRIBUTION AND MARKETING; AND TO SERVE AS THE PRINCIPAL VOICE OF THE PROPANE INDUSTRY.

TO ACHIEVE THIS SUPERIOR VALUE FOR OUR MEMBERS, NPGA HAS SET THESE GOALS:

WE WILL PROMOTE SAFETY WITHIN THE PROPANE INDUSTRY

WE WILL ACHIEVE FAVORABLE GOVERNMENTAL ACTIONS ON PROPANE ISSUES

WE WILL PROVIDE FORUMS FOR COMMUNICATION WITHIN THE INDUSTRY

AND WE WILL ANTICIPATE AND RESPOND TO CHALLENGES AND OPPORTUNITIES WHICH CONFRONT OUR INDUSTRY AND MEMBERS



2004 | 2005 Annual Report

Contents

04	Letter from NPGA Chairman
05	Letter from NPGA President
06	Advocacy
10	Membership
14	Education
16	Financial Statement
19	NPGA Staff
20	NPGA Board of Directors



Letter from NPGA Chairman

J. Nutie Dowdle



Fellow Members of NPGA:

It has been my pleasure to serve you as Chairman of the Board of the National Propane Gas Association.

I have been involved in many areas of this industry since I began working with my father in 1965. Just like you, I have worked hard to make my business grow and prosper. This year I have tried to work just as hard for NPGA, and I am encouraged that together we have accomplished so much!

As Chairman, I can report that 2004 was a good year for NPGA. Our national association helped coordinate and provide resources for our state associations. This enabled them to pass new laws on the state level, which limited the legal liability for our marketers. Because of our lobbying power in Washington, Congress extended the \$100,000 expensing provision for another two years. They passed a provision allowing those companies structured as master limited partnerships access to billions in additional capital. We also helped stop unnecessary laws and regulations from making their way into the rulebooks. One example was the proposed Senate amendment which would have mandated daily tracking of all propane deliveries. It would have called for GPS tracking devices on every bobtail.

The true strength of any organization is always found in its members. We have expanded our membership base and gladly welcomed old friends back into the association.

We have inaugurated a major new Washington visibility project through our Capital Awareness Program. With the help of our membership, we are now able to spread our message on Capitol Hill that propane is a vibrant and modern American industry.

Our association's leadership has launched a new strategic planning process which will involve input from all of the Board of Directors, state association presidents and executives, and PERC Council members. The goal of this effort is to build upon our new strength in Washington by embracing a member-driven legislative and regulatory agenda.

Over the past year, we have incorporated a proactive agenda that addressed state and regional issues before they demanded Federal attention in Washington. One good example was in Lane County, Oregon. The NPGA assisted the Northwest PGA as they opposed the local government's misuse of FEMA floodplain regulations, which interfered with propane tank installations. And NPGA partnered with Western PGA to significantly improve California's original regulatory proposal to ban propane-fueled forklifts.

NPGA is just as good an investment for your membership dollars today as it was when I joined the industry 40 years ago. NPGA is helping us all. Let us work to keep it strong!

Thank you for your support. It's been a great year!

A handwritten signature in black ink, appearing to read "J. Nutie Dowdle". The signature is fluid and cursive, written in a professional style.

Letter from NPGA President

Richard R. Roldan



Dear NPGA Member:

It has been another fine year for the National Propane Gas Association. Your trade association has been working hard on your behalf the last year, delivering value to you through our membership programs and advocacy work.

In the last twelve months, NPGA successfully lobbied Congress to give publicly-traded propane companies access to billions of dollars of new capital, defeated several attempts to reshape how hazardous materials – including propane – are transported or stored, and developed a comprehensive tort reform package that

five state associations used successfully to lobby their legislatures to enact limited liability reforms.

And that was just the beginning. We've improved our industry's long-standing training programs, helping to move them towards the interactive future of e-learning. NPGA took the lead in developing an easy-to-use fire safety analysis manual that delivers benefits to improving both safety and compliance. We have also introduced new member benefits that will help you save money on overnight shipping, employee uniforms, and office supplies. We have also expanded upon our existing benefits, such as giving more companies the chance to save on credit card processing rates.

Your membership in NPGA delivers more value to you everyday, in many different ways.

NPGA's additional value also can be seen through our 2004-2005 Capital Awareness Program, which helped raise the profile of the American propane industry to Washington policymakers. Almost 300 propane industry leaders from large and small companies came to Capitol Hill this spring to educate our elected leaders on the \$30 billion contribution of our industry to the gross domestic product of the United States. I was proud of everyone who made an investment in time and money to help us strive towards our goal of becoming a major force in the nation's capital.

NPGA is about people. It is about the volunteer leadership who help guide its direction. It is about the staff whom lobby Federal lawmakers, regulators, and code officials on your behalf. And it is about the people who manage its 3,525 member companies and 56,000 employees. You invest in NPGA each year and each year we deliver more value back to you.

I am confident that our achievements of the past year are helping to pave the way to tomorrow's accomplishments. Next year, our association turns 75 years old. It has been the investment of thousands of members like yourself that make our work on your behalf possible each year.

A handwritten signature in black ink that reads "Richard Roldan". The signature is written in a cursive, flowing style.

Advocacy

NPGA is the voice of the propane industry in Washington. From Capitol Hill committee rooms to Federal regulatory offices, NPGA's staff are there to represent your interests to elected officials and regulatory bureaucrats. You'll find us every day pushing for legislation to help the industry, stopping bad bills from becoming law, and working to keep new regulations reasonable and cost-effective for your business. Over the years, our hard work has saved the industry over \$3 billion dollars by stopping unnecessary laws and regulations.

Legislative

Publicly Traded Partnerships passed

NPGA led the way to enact the Publicly Traded Partnership (PTP) provision giving publicly-traded propane companies access to billions of dollars of new capital. This was included as part of the corporate tax reform bill (H.R. 4520) passed by Congress and signed into law on October 22, 2004. This provision makes it possible for mutual funds to invest in PTPs by making such investments "qualified" under the tax code. This new law will help provide additional capital to those propane companies structured as PTPs or Master Limited Partnerships.

NPGA launches state liability reform effort

NPGA developed and presented a comprehensive tort reform package to state association executives last November. The package was designed to include the basic essentials needed to start a state legislative campaign for propane-specific limited liability reform. These materials included sample legislation, testimony, legislative alerts, report language, letters and a sample newsletter. To date, the South Dakota, Colorado, Utah, Kentucky, and Georgia state associations used this material to lobby their legislatures to pass limited liability reforms into state law. Several other states have had reform bills moving in their legislatures this year.

Anti-industry GPS amendment defeated

NPGA helped defeat several legislative attempts to reshape how hazardous materials, including propane, are transported, stored, and defined. Most notable was the industry's September 2004 defeat of Senator Charles Schumer's (D-NY) amendment to the Dept. of Homeland Security FY2005 appropriations bill – which would have mandated GPS systems and implemented preplanned routing. NPGA staff, New York, and New Jersey legislative liaisons were able to introduce arguments quickly into the Senate floor debate and affect the outcome of the bill.

Hours-of-Service rules extended

NPGA worked to enact an 8-month extension of current highway funding, signed by President Bush in September, which included a 1-year extension of the current hours-of-service (HOS) regulation in order to give DOT time to determine how to proceed with a future rulemaking. NPGA continued to push throughout spring 2005 to get an HOS emergency service exemption for propane drivers attached to the highway reauthorization bill being moved through the 109th Congress.

RSPA reorganized

NPGA helped push for new legislation to reorganize DOT's Research and Special Programs Administration

Delivering Value



CLEAR Act

NPGA has supported the Clean Efficient Automobiles Resulting from Advanced Car Technologies Act, or CLEAR Act, since it was first introduced by Sen. Orrin Hatch (R-UT). This comprehensive legislation will provide consumer incentives for breakthrough technologies that are currently being introduced into the market in low volumes as well as evolving, long term fuel cell technologies. The CLEAR Act includes tax incentives for clean-burning fuels like propane, as well as for propane-fueled vehicles and their infrastructure.

Photo: NPGA President Richard Roldan speaks in support of the CLEAR Act at a Capitol Hill press conference, 2005.

(RSPA) into two new entities. Signed into law in December 2004, the new law split RSPA into the Research and Innovative Technologies Administration (RITA) and the Pipeline and Hazardous Materials Safety Administration (PHMSA). PHMSA now includes the regulatory authority now exercised by RSPA's Office of Hazardous Materials and Office of Pipeline Safety. NPGA supported the reorganization because it will better protect the integrity of the hazardous materials regulatory program. The two new agencies were officially inaugurated in February 2005.

Business fax coalition

NPGA participated in a coalition of associations pursuing a legislative fix to an FCC regulation (which is due to take effect July 1, 2005) that would require businesses and associations to obtain consent forms from recipients before sending out mass faxes. The coalition supports legislation that would allow businesses to send faxes to customers under an "established business relationship" exemption.

Increased low-income heating funds

NPGA worked to increase funding for the Low Income Home Energy Assistance Program (LIHEAP) to \$2.2 billion for FY 2005. This includes \$1.9 billion in "regular" funding and \$300 million in a contingency fund that can be released at the President's discretion.

Regulatory

California forklift emission regulations

NPGA worked with a coalition of industry members to lay the groundwork for a significant victory on this issue by June 2005. We convinced California regulators to delete their initial forklift electrification proposal that would have effectively banned all propane forklifts beginning in 2005 and moved them toward a proposed emissions regulation whereby compliance can be achieved through an all-propane forklift fleet.

On-site filling of forklift cylinders

NPGA obtained a favorable decision from DOT on the regulatory reach of HM-223, a rule clarifying the extent of DOT pre-emptive authority. As interpreted by DOT, the department's jurisdiction does not prohibit on-site filling of forklift cylinders.

Farm cart exemption

NPGA obtained the sixth renewal of the farm cart exemption from RSPA in September 2004. The exemption is now effective through August 2006.

REC bailout regulations opposed

NPGA played a lead role in an industry coalition seeking limits on REC access to additional Federal loan guarantees proposed by the Rural Utilities Service. Our lobbying succeeded in convincing the Bush Administration to adopt additional protections for taxpayers.

Small business status for LP-gas dealers

NPGA petitioned the Small Business Administration to increase the threshold level used for LP-gas dealers when determining small business status from \$6 million to \$10.5 million in annual receipts, making the level consistent with that used by the heating oil industry.

Five percent rule and bobtail requalification period

NPGA staff met with DOT officials to discuss issuing an exemption to allow marketers to transport consumer tanks containing more than 5% propane back to the bulk plant as provided in NFPA 58. NPGA also met with DOT to determine the necessary requirements to extend the hydrostatic test requalification period for bobtail trucks beyond the current 5-year period.

Other regulatory successes

NPGA regulatory successes over the last 12 months included obtaining the first-ever propane industry voting seat on ICC International Fuel Gas Code committee, coordinating a policy summit on California fugitive emissions rulemaking, joining a coalition to advocate source-to-site energy efficiency measurement, obtaining a seat on the Homeland Security Coordinating Council, the primary energy industry sector forum for discussing security issues with the U.S. Dept. of Homeland Security, and assisting the Northwest PGA in opposing a local government's misuse of FEMA floodplain regulations to burden propane tank installations.

Capital Awareness Program

Elevating the profile of the propane industry in Washington is a prime objective of the association. The Capital Awareness Program is one of two keystone programs to achieve that goal, the other being Propane PAC.

While the PAC has been in existence since 1984, this is the first year of the industry's Capital Awareness Program (CAP). NPGA firmly believes that this program will allow the industry to achieve the vision of making our association a powerhouse in the Washington lobbying community.

The purpose of CAP is to increase awareness of propane and the propane industry among opinion leaders in the nation's capital. The campaign springs from a single premise—the right people in Washington know the wrong facts, not enough facts, or no facts about propane.

While the plan does not advocate specific legislative or regulatory proposals, there is a need to



PROPANEDAYS
May 10-11, 2005
WASHINGTON, DC

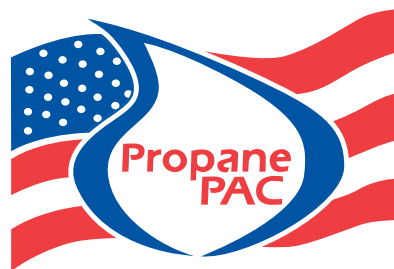
more effectively pursue the propane industry's interests in all appropriate Washington forums. The interests of the propane industry are significantly affected by decisions made in Washington by numerous influential people and groups—ranging from legislators and regulators to news outlets and grant-making organizations.

Staff from NPGA and PERC jointly developed a request for proposals and interviewed several prominent public relations firms in the Washington area. In June 2004, PERC approved funding for the request at \$1.1 million.

The CAP plan for the first year was comprised of an economic study, grassroots initiatives, media and Congressional/Federal agency outreach, newspaper advertising, and a two-day signature Capital Hill event in May 2005 called Propane Days. A survey methodology is also included in the plan. We believe these plan components will effectively begin to raise our profile in Washington, D.C. If the industry finds via the methodical survey planned for the end of the first year that our goals have been met, the program will be continued for a second year.

PropanePAC

In 2004, PropanePAC had a record-breaking year, raising close to \$150,000. Because of our donors' generosity, the industry's PAC was able to contribute more to U.S. House and Senate campaigns in 2004 than any prior year, almost \$100,000. In addition, in the first quarter of 2005 PropanePAC has already contributed close to \$50,000 to candidates.



In the 2004 Federal election, fifty-five winning candidates and leadership PACs received contributions from PropanePAC. That is fifty-five more candidates who support our legislative agenda—and fifty-five friendly Members of Congress who sit on the 18 Congressional committees which have jurisdiction over our industry.

PropanePAC, NPGA's political action committee, each year raises more money than the prior year, which also enables PropanePAC to donate more contributions to federal candidates each year.

For the calendar year 2004, PropanePAC raised \$146,000. As a comparison, in 2003 the PAC raised \$120,000 in personal contributions. For the FY2004 fiscal year (ending February 28, 2005), the PropanePAC Administrative Fund raised over \$70,000, up \$20,000 from the previous year.

In 2004, PropanePAC had close to 500 donors. Out of the 500 donors, 216 are new donors. The average contribution size is \$281. PropanePAC contributed more than double to House and Senate campaigns than any year prior to 2004.

Board of Director Membership participation in PropanePAC increased from 33% in 2003 to over 75% in 2004. The total raised from the NPGA Board of Directors for 2004 for PropanePAC is \$64,175, with the average contribution size at \$475.

Membership

NPGA's membership count in January 2005 was at 3,525, representing a total of 7,086 locations. Membership included 113 services, 83 distributors, 175 manufacturers, 65 international companies, 21 producers (including wholesalers), 15 transportation and storage related companies, 38 individuals, and 3,015 marketers.

NPGA is more than a collection of people and companies all in the same industry. Your association is also the sponsor and supporter of many programs that can enhance the bottom line of your business. NPGA's good value to your business is also found through our safety and training commitment and our education and business networking programs found nowhere else in the industry. You'll also find at NPGA friends who understand your business. It's up to you to take full advantage of what your unique association membership can deliver to you every day.

Membership programs

The NPGA membership staff created a Membership Toolbox in summer 2004. This Toolbox contains NPGA materials that explain membership benefits and helps state association executives, NPGA state directors, and NPGA officers understand the many benefits NPGA offers to our members.

Here's a few new members benefits that were introduced this year:

Cintas Uniform Program

NPGA partnered with Cintas to provide NPGA members with special pricing on select uniforms and items. Cintas offers highly specialized services to businesses of all types throughout North America. This program will help you save 15% when ordering from the Cintas catalog and discounts on Cintas rentals. For more information call 800-795-7368 or email info@npga.org.

Office Depot

Save 10% on the lowest price at Office Depot. Click on the Office Depot banner at www.npga.org to fill out a form and fax it to NPGA Office Depot Customer Service noted on the form to establish your new NPGA Office Depot account.

DHL Express Delivery

Your NPGA membership guarantees you special discounts with DHL Express. You can save up to 24% over other carriers. With DHL Express you can expect guaranteed domestic services – next morning, next afternoon, second day, and ground delivery. You can also count on outstanding international services to more than 220 countries and territories around the world. Go to www.npga.org for more information.

Laborchex

LABORCHEX offers NPGA Members valuable, cost effective employment background screening services. You can use the internet to place orders and get results. Pricing for NPGA members is heavily discounted and to get started takes just completing a few forms. Go to www.npga.org for more information.

Delivering Value



NPGA's 55th Southeastern Convention and International Exposition once again brought thousands in the propane industry to Atlanta, Georgia. In the four days after it opened on April 2, over 3,600 attendees walked through its doors to see 240 exhibitors from across the country selling their products. Registration was up 2% this year.

The Southeastern Convention is the largest trade show of its kind in the world. If you missed this year's extravaganza, don't miss the 2006 Southeastern to be held April 8-11, 2006.

Photo: NPGA's 2005 Southeastern Convention in Atlanta, GA.

Pinnacle 2004

Pinnacle 2004 marked the 10th anniversary of NPGA's Annual Meeting and Educational Conference. Pinnacle 2004 at the Ritz Carlton in Naples, Florida, was a success. The evaluations of the event from attendees were very positive.

Additional audio visual productions were an important part of Pinnacle 2004, including the new NPGA membership video, two photo montage presentations of the last ten years of Pinnacle and the Chairman's farewell, and photos shown during the Chairman's Dinner to recap Pinnacle 2004.

Frank Abagnale, whose life story was the basis of the hit movie *Catch Me If You Can*, was the general session speaker at the 2004 Pinnacle Conference. Abagnale, who only accepts a few speaking invitations each year, agreed to address our members about his captivating background and life. Pinnacle attendees gave Mr. Abagnale's speech a perfect score of 4.0.

The educational sessions included an innovative seminar on technology. This seminar allowed small marketers to demonstrate to other marketers how they implemented various technological systems into their business. The audience was able to ask their peers the problems they faced and were able to hear about the benefits of incorporating the latest technology into the retail propane business.

Sponsorship was at an all time high. Pinnacle 2004 sponsorship included more sponsorship opportunities and more visibility for the sponsors.



PROPANE
EXCEPTIONAL ENERGY®

NPG Foundation Scholarship Fund

2004 marked the 10th year anniversary of the National Propane Gas Foundation, which awarded through 33 scholarships \$51,000 to students. The NPGF Scholarship Fund was established in 1994 by a committed group of energized volunteers. Its purpose is to foster educational opportunities for the children of NPGA member companies by offering scholarships to colleges or vocational/technical schools. The fund provides nonrenewable scholarships in the amounts of \$1,000 - \$2,000. Since the beginning, the Fund has awarded scholarships to 173 recipients.



Scholarships are funded from Scholarship Fund endowments earmarked for that purpose and managed by the NPG Foundation. The only limit on the number of scholarships granted is the size of the endowment and the rate of interest that it generates. For additional information on the NPGF Scholarship Fund, or to apply online, visit www.npga.org.

The NPGF Scholarship Fund Annual Golf Tournament held on April 2, 2005 at the Georgia National Golf Club raised \$30,616 for the NPGF Scholarship Fund. At the 2005 Southeastern Conference, Trinity Industries generously donated a new 2004 Harley-Davidson Road King Custom motorcycle which was raffled off, bringing in \$18,230 to the Scholarship Fund. At the same conference, Fisher Controls International donated an Apple iPod, a digital camera, and a \$500 Iowa Beef Certificate, raising \$1,767 for the Fund. The company generously matched the proceeds raised, for a total of \$3,534.

NPG Foundation Scholarship Fund Donors (Scholarship Award)

Platinum Plus

AmeriGas (AmeriGas Scholarship)

Blossman Gas (Bob & Linda Mayer Scholarship and Edward Woodrow Blossman Scholarship)

Trinity Industries (Trinity Industries Scholarship)

Platinum

Bertelsmeyer Children & Grandchildren (Bertelsmeyer Scholarship)

Heritage Propane (Heritage Propane Scholarship)

Reifschneider/Ruhl Families/Manchester Tank and Equipment (Mollie Reifschneider/Elaine Ruhl/Manchester Tank and Equipment Scholarship)

Jenkins Gas (John D. Jenkins Scholarship)

North Carolina PGA (Romaine G. Holt / NCPGA Scholarship)

Suburban Propane (Suburban Propane Scholarship)

New Jersey PGA / Alvin E. Clayton (New Jersey PGA / Alvin E. Clayton Scholarship)

Mississippi PGA (Mississippi PGA Scholarship)

Diamond

Dyneyg, in memory of Elaine Ruhl (Dyneyg, in memory of Elaine Ruhl Scholarship)

Gold

Patrice & Richard Bass (James & Elizabeth Bass Scholarship)

Ancient Gassers, Inc. (Ancient Gassers, Inc. Scholarship)

Estelle Capps (Jim Bertelsmeyer Scholarship)

Esther Olson (Robert Olson Scholarship)

William Deal (Maurice Deal Scholarship)

Ancient Gassers / Butane-Propane News (Ancient Gassers / Butane-Propane News Scholarship)

Williams Energy (Williams Energy Scholarship)

NPGA Members (Daniel N. Myers Scholarship)

Pledged Gold

NPGA Members, in memory of William B. McHenry (William B. McHenry Scholarship)



Photo: David Parker of Parker Gas Co., Newton Grove, N.C. won the Harley-Davidson motorcycle in the NPGF raffle at the Southeastern Convention.

Donations

The NPG Foundation Scholarship Fund provides scholarships to dependent children of NPGA-member company employees. Seven special donor levels provide benefits to those who make contributions in these amounts.

- Patron:** \$1,000 to \$9,999
- Silver:** \$10,000 to \$24,999
- Gold:** \$25,000 to \$49,999
- Diamond:** \$50,000 scholarships totaling \$2,000, but not reserved for the child of one of the donor organization's employees.
- Diamond Plus:** \$50,000 Diamond Donors who contribute an additional \$25,000 can establish another \$2,000 scholarship (or two \$1,000 scholarships).
- Platinum:** \$50,000 scholarships totaling \$2,000 will be reserved for the child of one of the donor organization's employees.
- Platinum Plus:** \$50,000 Platinum Donors who contribute an additional \$25,000 can establish another \$2,000 scholarship (or two \$1,000 scholarships).

Gold Donors can name a \$1,000 annual At-Large scholarship in their company's name, an individual's name, or a state association's name.

Trinity Industries raised their donor level to Platinum Plus in 2004.

Education

Promoting the safe use of propane is the top goal at NPGA. The ongoing partnership with PERC continues to enhance, expand and improve the training materials available to the industry, allowing them safely to serve their customers and communities. NPGA's role, via the NPGA Education, Training & Safety Committee marketer and supplier members, is a vital piece in assuring that training and safety materials are technically accurate, consistent with code requirements, and useable for industry members. These dedicated, broad-based resources assure the safety and training materials produced are thorough and practical for the industry.

Fire Safety Analysis

In reviewing the 2001 NFPA 58 requirement for a written, retroactive fire safety analysis, NPGA took the lead in mustering all resources necessary to produce a comprehensive, clear and credible manual that would both clarify the task at hand and provide a document acceptable to the authorities having jurisdiction (AHJs). PERC funding, NFPA staff and technical support, and a blue-ribbon task force that included propane marketers, fire protection engineers and other fire service personnel, combined to produce a valuable document that was posted last July to the NPGA Website for free public downloads. Both NPGA and NFPA staff have presented the material at numerous state conventions.

Follow-up activities on the project for 2005 include release of a parallel version of the manual based on the 2004 edition of NFPA 58, development of an electronic version of both manuals that can be completed on the computer and production of a PowerPoint® presentation for both industry and enforcement personnel.

CETP Certification — online and paper-based

CETP Certification remains a highly sought-after credential for industry employees, with more than 10,000 CETP certifications processed over the 2004-2005 fiscal year. Certification exams have been revised to incorporate changes to the training materials themselves and the ETS Committee continues to monitor program policies, guidelines and administration.

It is likely that 2005 will bring the first-ever online CETP certification testing to the propane industry. As of the printing of this report, proposals are being evaluated by ETS to enable certification candidates to have immediate access to the certification tests in a secure manner. Convenience, reporting capabilities and test validity will all be enhanced as we work with PERC to make both training and certification more accessible to industry members.

Propane Emergencies

ETS continues to work closely with PERC to promote this important program to both the industry and the fire service and to foster partnerships between these groups. A team of technical experts will work with the program authors in 2005 to update and expand the text material via a 3rd edition. NPGA also is pleased to welcome Greg Noll of Hildebrand & Noll Associates to Pinnacle this year to offer vital information on facility security.

GAS Check® and “Dispensing Propane Safety” materials

While the updating and revision of the GAS Check inspection materials was expected to be completed by now, an assessment of the program scope and philosophy necessitated a deeper examination of what will be offered to the industry. Given the diverse nature of propane companies, it is likely that a two-tiered approach to the inspection

procedure will be recommended to PERC, allowing for participation by marketers with both full and limited service capabilities.

Revising the “Dispensing Propane Safely” package has been funded by PERC, under the direction of ETS, in order to enable marketers to offer more concise training material and better safety training to their dispensing locations. New and revised visuals, expanded discussion of forklift and exchange operations and a user-friendly DVD format will be released in 2005.

Marketers' Management Forums

The Marketers' Management Forum is rooted in NPGA's tradition of advancing the industry to a higher level of efficiency, customer service, employee practices and safety. Business improvement is derived from the propane marketer's ability to measure their own performance to their peers so that opportunities for improvement are identified and implemented. Leading propane marketers also recognize that one of the best sources of new ideas is a fellow marketer who solved the same problem.



The Forum has come a long way since being founded in 1996. Forum membership is now over 80 members from 29 states and Puerto Rico who meet in six different discussion groups. During 2004, membership jumped 43%, reflecting the continued desire of propane marketers to learn from each other in a safe and structured environment.

An updated version of the Forum workbook has been developed, adding sections on the ever-changing information technology areas. And beginning this year, Forum members will further develop their analytical, teamwork and presentation skills through the use of case studies developed specifically for the Forum. For more information about the Forum, visit www.npga.org.

Delivering Value



Revision of CETP (Books 1-4 and Books 5-7) and E-Learning

Updated, revised and expanded CETP training materials were introduced mid-year, and provided an exciting opportunity for more focused CETP training sessions. The new material is the basis for the PERC e-learning project, which will enable on-demand training by any industry employee in the subject matter covered in Books 1-4.

NPGA led a team of subject matter experts working with the development team to transfer this material from text to electronic format.

The revision of CETP Books 5-7 will incorporate to-the-moment code requirements for combustion air and other installation components.

NPGA Financial Statement

Consolidated Statements of Financial Position

February 28, 2005

	NPGA	NPG Foundation	Consolidating Eliminations	Total	2004
ASSETS					
CASH AND CASH EQUIVALENTS	\$348,023	\$43,466		\$391,489	\$444,526
LESS CUSTODIAL ACCOUNTS	-	(65,594)		(65,594)	(65,594)
NET CASH AND CASH EQUIVALENTS	348,023	(22,128)		325,895	378,932
INVESTMENTS	3,179,129	1,459,746		4,638,875	4,599,458
ACCOUNTS RECEIVABLE ¹	320,132	4,150	\$(314)	323,968	639,786
INTEREST RECEIVABLE	9,886	3,549		13,435	-
PREPAID EXPENSES AND OTHER ASSETS	154,477	812		155,289	122,934
PREPAID PENSION COSTS	137,574	-		137,574	-
DEFERRED CONVENTION EXPENSES	171,981	-		171,981	92,259
INVENTORY ²	12,401	-		12,401	-
PROPERTY & EQUIPMENT ³	116,412	-		116,412	118,004
DEPOSITS	32,294	-		32,294	32,294
TOTAL ASSETS	\$4,482,309	\$1,446,129	\$(314)	\$5,928,124	\$5,983,667
LIABILITIES AND NET ASSETS					
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	\$96,095	\$4,464	\$(314)	\$100,245	\$244,394
ACCRUED PAYROLL, SEVERANCE AND RELATED EXPENSES	58,932	-		58,932	41,750
ACCRUED DEFINED BENEFIT PENSION OBLIGATION	351,005	-		351,005	297,301
ACCRUED SUBLEASE EXPENSE	225,956	-		225,956	253,148
DEFERRED REVENUE:					
DUES	775,962	-		775,962	1,654,829
CONVENTIONS	770,366	-		770,366	489,526
CAPITAL AWARENESS PLAN	445,420	-		445,420	-
BUSINESS COUNCILS AND FORUMS	4,507	-		4,507	48,617
OTHER	-	19,400		19,400	22,767
TOTAL DEFERRED REVENUE	1,996,255	19,400		2,015,655	2,215,739
TOTAL LIABILITIES	2,728,243	23,864	(314)	\$2,751,793	\$3,052,332
NET ASSETS:					
UNRESTRICTED NET ASSETS	1,737,106	43,167		1,780,273	1,573,965
TEMPORARILY RESTRICTED NET ASSETS	16,960	87,563		104,523	66,835
PERMANENTLY RESTRICTED NET ASSETS	-	1,291,535		1,291,535	1,290,535
TOTAL NET ASSETS	1,754,066	1,422,265		3,176,331	2,931,335
TOTAL LIABILITIES AND NET ASSETS	\$4,482,309	\$1,446,129	\$(314)	\$5,928,124	\$5,983,667

Note: ¹Net of allowance of \$11,883 for 2005 and \$ 24,279 for 2004. ² Net of obsolescence allowance of \$0 for 2005 and \$ 10,713 for 2004.

³Net of accumulated depreciation of \$147,028 for 2005 and \$120,324 for 2004.

Consolidated Statements of Activities

Year Ended February 28, 2005

	NPGA	NPG Foundation	Consolidating Eliminations	Total	2004
CHANGES IN UNRESTRICTED NET ASSETS					
REVENUE AND SUPPORT:					
MEMBERSHIP DUES	\$2,243,138	-	-	\$2,243,138	\$2,276,625
CATALOG AND INDUSTRY EDUCATION	372,005	-	-	372,005	1,459,742
SOUTHEASTERN CONVENTION	894,221	-	-	894,221	836,079
PINNACLE	277,470	-	-	277,470	285,353
PERC DOCKET REVENUE	687,782	-	-	687,782	427,362
OTHER INCOME	101,857	\$16,700	-	118,557	104,809
BUSINESS COUNCILS AND FORUMS	92,786	-	-	92,786	39,995
GOVERNMENT AFFAIRS	22,767	-	-	22,767	79,100
SAFETY, EDUCATION, STANDARDS	34,000	-	-	34,000	27,500
GOVERNANCE	20,365	-	-	20,365	7,629
STATE ASSOCIATION ADMINISTRATION FEES	157,926	-	-	157,926	125,973
INVESTMENT EARNINGS, NET OF INVESTMENT FEES	95,353	73,117	-	168,470	20,125
CONTRIBUTIONS	-	7,765	-	7,765	11,370
FUND RAISING EVENTS	-	49,000	-	49,000	30,950
NET ASSETS RELEASED FROM RESTRICTION	63,650	-	-	63,650	93,678
TOTAL REVENUE	5,063,320	146,582	-	5,209,902	5,826,290
EXPENSE:					
PROGRAM SERVICES:					
CATALOG AND INDUSTRY EDUCATION	153,129	-	-	153,129	1,236,902
GOVERNMENTAL AFFAIRS	1,165,995	-	-	1,165,995	1,255,502
COMMUNICATIONS AND MEMBER SERVICES	965,639	-	-	965,639	907,712
SOUTHEASTERN CONVENTION	619,350	-	-	619,350	568,083
PINNACLE	310,124	-	-	310,124	305,895
NORTHEASTERN CONVENTION	-	-	-	-	32
PERC DOCKET EXPENSE	692,833	-	-	692,833	427,362
SAFETY, EDUCATION, STANDARDS	470,932	-	-	470,932	416,191
SCHOLARSHIPS	-	48,000	-	48,000	70,500
PROGRAM SERVICES EXPENSE	4,378,002	48,000	-	4,426,002	5,188,179
SUPPORTING SERVICES:					
GOVERNANCE	399,428	-	-	399,428	436,370
STATE ASSOCIATION ADMINISTRATION	135,324	-	-	135,324	122,211
BUSINESS COUNCILS AND FORUMS	101,619	-	-	101,619	39,995
MANAGEMENT AND GENERAL	-	37,408	-	37,408	34,251
SUPPORTING SERVICES EXPENSE	636,371	37,408	-	673,779	632,827
FUND RAISING EVENTS	-	12,663	-	12,663	13,841
TOTAL EXPENSE	5,014,373	98,071	-	5,112,444	5,834,847
CHANGE IN UNRESTRICTED NET ASSETS FROM OPERATIONS	48,947	48,511	-	97,458	(8,557)
UNREALIZED INVESTMENT EARNINGS	48,551	(5,344)	-	43,207	90,674
CHANGE IN NET ASSETS BEFORE NON-RECURRING EVENTS	97,498	43,167	-	140,665	82,117
RELOCATION & SEVERENCE EXPENSES	-	-	-	-	12,354
DEFINED BENEFIT EXPENSE	83,870	-	-	83,870	17,341
NET LOSS ON SUBLEASE OF OFFICE SPACE	(18,227)	-	-	(18,227)	(383,788)
CHANGE IN UNRESTRICTED NET ASSETS	163,141	43,167	-	206,308	(271,976)

CONTINUED ON NEXT PAGE

Consolidated Statements of Activities

Year Ended February 28, 2005

	NPGA	NPG Foundation	Consolidating Eliminations	Total	2004
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS					
CONTRIBUTIONS AND DUES	80,610	-	-	80,610	52,075
RESTORATION OF PRIOR YEAR SUPPLEMENT TO UNRESTRICTED	-	20,728	-	20,728	-
NET INVESTMENT EARNINGS	-	-	-	-	17,209
UNREALIZED INVESTMENT EARNINGS	-	-	-	-	91,229
NET ASSETS RELEASED FROM RESTRICTION	(63,650)	-	-	(63,650)	(93,678)
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS	16,960	20,728		37,688	66,835
CHANGES IN PERMANENTLY RESTRICTED NET ASSETS					
CONTRIBUTIONS	-	1,000	-	1,000	70,465
NET INVESTMENT EARNINGS	-	-	-	-	945
UNREALIZED INVESTMENT EARNINGS	-	-	-	-	5,012
CHANGES IN PERMANENTLY RESTRICTED NET ASSETS	-	1,000		1,000	76,422
CHANGE IN NET ASSETS	180,101	64,895		244,996	(128,719)
NET ASSETS, BEGINNING OF YEAR	1,573,965	1,357,370	-	2,931,335	3,060,054
NET ASSETS, END OF YEAR	\$1,754,066	\$1,422,265		\$3,176,331	\$2,931,335

National Propane Gas Association Political Action Committee

Statements of Financial Position	December 31,		Statements of Activities	Years ended December 31,	
	2004	2003		2004	2003
ASSETS			REVENUE		
CASH AND CASH EQUIVALENTS	\$148,249	\$92,972	CONTRIBUTIONS	\$140,648	\$125,660
DUE FROM NPGA	-	37,807	OTHER INCOME	-	606
	148,249	130,779	TOTAL REVENUE AND SUPPORT	140,648	126,266
LIABILITIES AND NET ASSETS			EXPENSES		
DUE TO NPGA	-	27,340	CONTRIBUTIONS AND GRANTS	95,750	38,250
	-	27,340	BANK CHARGES	88	-
NET ASSETS	148,249	103,439	TOTAL EXPENSES	95,838	38,250
TOTAL LIABILITIES AND NET ASSETS	\$148,249	\$130,779	CHANGE IN NET ASSETS	44,810	88,016
			NET ASSETS, BEGINNING OF YEAR	103,439	15,423
			NET ASSETS, END OF YEAR	\$148,249	\$103,439

NPGA Staff

Washington Headquarters

RICHARD R. ROLDAN
President and Chief Executive Officer

BRIAN E. DUNLAP, CPA
Vice President, Finance and Administration

MICHAEL G. TROOP
Vice President, Legislative Affairs

SUSAN J. SPEAR
Vice President, Education & Training

PHILIP A. SQUAIR
Vice President, Regulatory & Technical Services

BRUCE SWIECICKI, P.E.
Senior Technical Advisor

K. ROBERT BAYLOR
Director, Communications

MICHAEL A. CALDARERA, P.E.
Director, Regulatory & Technical Services

BRIAN I. CAUDILL
Director, Legislative Affairs

DENISE BEACH
Codes and Standards Engineer

JINNA DAVIS
Manager, Foundation Scholarships
& Education Programs

HELEN KIM
Manager, PropanePAC

SUBRAMANYAM (SIBU) RAMAMURTHY
Accounting Manager

BREE A. RAUM
Manager, Membership Services

DARLENE HAWK
Executive Assistant to the President

BRENDA BALLA
Legislative Assistant

TARA L. FALLS
Regulatory & Technical
Services Assistant

JOJUANA LAWSON-WILKINS
Office Coordinator

YILI SHAO
Staff Accountant

Field Directors

NEW ENGLAND DISTRICT

Judy Taylor, 603-544-2226
judyt@adelphia.net

EAST CENTRAL DISTRICT

Diana Price, 859-885-3083
dianaprice@adelphia.net

WESTERN DISTRICT

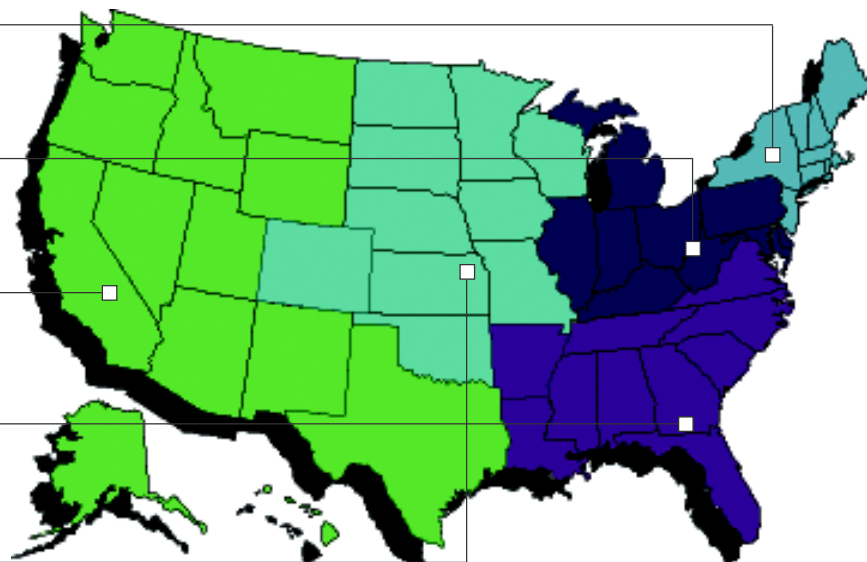
Baron Glassgow, 480-922-1056
bglassgow@npga.org

SOUTHEASTERN DISTRICT

Chuck Brandon, 678-290-8262
npgasoutheastern@msn.com

CENTRAL STATES

Sarah Carlisle, 303-882-6161
sarahcarlisle@msn.com



NPGA Board of Directors



Chairman of the Board

J. Nutie Dowdle
Dowdle Gas Co. Inc.
Columbus, MS



Chairman Elect of the Board

Gerry Misel
Georgia Gas Distributors
Atlanta, GA



Vice Chairman of the Board

Randy Rutherford
Rutherford Equipment Inc.
Conyers, GA



Treasurer

Keith McMahan
Tri-Gas & Oil Co. Inc.
Federsburg, MD

Executive Committee

Executive Committee Chairman
Gerry Misel
Georgia Gas Distributors
Atlanta, GA

Chairman of the Board
J. Nutie Dowdle
Dowdle Gas Co. Inc.
Columbus, MS

Past Chairman of the Board
Doug Auxier
Auxier Gas Inc.
Batavia, OH

Independent Marketer
Walter H. Cressman
Cress Gas Co
Richlandtown, PA

Producer
John L. Gawronski
Dynergy Liquids Marketing and Trade
Houston, TX

Multi-State Marketer
Carl Hughes
Inergy LP
Kansas City, MO

Manufacturer
Rick LaDue
Rochester Gauges Inc.
Dallas, TX

Treasurer
Keith McMahan
Tri-Gas & Oil Co Inc.
Federsburg, MD

Independent Marketer
Mark L. Pennington
Pennington Gas Service
Morenci, MI

Distributor
Russ Ridings
Gas Equipment Co Inc.
Dallas, TX

Multi-State Marketer
Monte Rockow
CHS Inc
St Paul, MN

Vice-Chairman
Randy Rutherford
Rutherford Equipment Inc.,
Conyers, GA

Manufacturer
Milt Swenson
Arrow Tank & Engineering Co.
Coon Rapids, MN

Producer
Michael W. Schwartje
ConocoPhillips Inc.
Houston, TX

Multi-State Marketer
Denny Trautman
Suburban Energy Services
Syracuse, NY

Independent Marketer
Jay B. Wood
Northwest Propane
Dallas, TX

District Directors

District 1 Director
Paul J. Ward
Heritage Propane Partners LP
Battle Ground, WA

District 2 Director
Al Ruhl
Manchester Tank &
Equipment Co.
Napa, CA

District 3 Director
David E. Glaser
Glaser Gas Inc.
Calhan, CO

District 4 Director
Michael Sheehan
Sheehan's Gas Co.
Bird Island, MN

District 5 Director
Donald C. Reinert
Reliance Energy Partners LLC
Peabody, KS

District 6 Director
James L. Pearce
Pearce Bottled Gas Inc.
Greenville, IN

District 7 Director
Wm. Walton Gresham III
Gresham Petroleum
Indianola, MS

District 8 Director
Harry S. Lyons
LP Gas Insurance Specialists
Lawrenceville, GA

District 9 Director
Walter H. Cressman
Cress Gas Co
Richlandtown, PA

District 10 Director
James H. Coffin
Eastern Propane Gas and Oil Inc.
Danvers, MA

State Directors

Alabama Director
Ken Watson
Country Gas Inc.
Sumiton, AL

Alaska Director
Sam Hall
Service Oil & Gas Inc.
Anchorage, AK

Arizona Director
Malcolm W. Barrett
Patriot Propane
Prescott, AZ

Arkansas Director
Ron Moore
Southern LP Gas Inc.
DeQueen, AR

California Director D. Frank Platz Delta Liquid Energy Paso Robles, CA	Kentucky Director Glenn Miller Miller's Bottle Gas Bowling Green, KY	New Hampshire Director James Hurley Eastern Propane Gas and Oil Inc. Rochester, NH	Tennessee Director Andy Redus Admiral Propane Cookeville, TN
Colorado Director Robert S. Blackwell Independent Propane Co. Pine, CO	Louisiana Director Joe T. Cordill Cordill Butane Propane Service Winnsboro, LA	New Jersey Director Robert B. Nicholson III Eastern Propane Corp. Oak Ridge, NJ	Texas Director Jay B. Wood Northwest Propane Dallas, TX
Connecticut Director Mike Morrissey Bemer Petroleum Corp. Glastonbury, CT	Maine Director Fred A. Thomas Northeastern Supply Co. Caribou, ME	New Mexico Director Wayne N. Leslie Heritage Propane Alamogordo, NM	Utah Director Richard Burgston Pacer Utah Propane LLC Salt Lake City, UT
Delaware Director Chris A. Cafarella Sharp Energy Dover, DE	Maryland Director Frank E. Taylor Taylor Gas Co. Inc. Lexington Park, MD	New York Director Roland P. Penta Phelps Sungas Inc. Geneva, NY	Vermont Director James Taranovich Proctor Gas Inc. Proctor, VT
Florida Director Mark Darr Heritage Propane Ponte Vedra Beach, FL	Massachusetts Director Vincent Osterman E Osterman Inc. Whitinsville, MA	North Carolina Director Burl Williamson B. J. Williamson Inc. Clinton, NC	Virginia Director Chris C. Earhart Dixie Gas & Oil Corp. Verona, VA
Georgia Director Ron D. Corbin Corbin Gas Co. Jonesboro, GA	Michigan Director Thomas G. Jaenicke aTOMIK Creative Solutions LLC Flint, MI	North Dakota Director Ken Kraft Missouri Valley Petroleum Bismarck, ND	Washington Director Steve Miller American Distributing Co. Marysville, WA
Hawaii Director Tom Young The Gas Company Honolulu, HI	Minnesota Director Rich Hartman Ferrellgas Chanhassen, MN	Ohio Director Thomas L. Klein Inergy Propane Findlay, OH	West Virginia Director Dean W. Haldeman Blue Flame Inc. Shinnston, WV
Idaho Director Kevin J. Keller PPS Co. Inc. Soda Springs, ID	Mississippi Director James (Skip) P. Graeber, Jr. Graeber Bros. of Clarksdale Clarksdale, MS	Oklahoma Director Paul D. Laney Liberty Propane Co. Cookson, OK	Wisconsin Director Gary France France Propane Service Inc. Schofield, WI
Illinois Director Shawn Coady Hicksgas Roberts Inc. Roberts, IL	Missouri Director Robert C. Heagerty All Star Gas Corp. Lebanon, MO	Oregon Director Wayne Buehner Pacer-Portland Propane LLC Molalla, OR	Wyoming Director Jack D. Chesser Energy West/ Rocky Mountain Fuels Riverton, WY
Indiana Director Michael C. Franger Franger Gas Co. Inc. Elkhart, IN	Montana Director Chris A. Bowers Northern Energy Inc. Bozeman, MT	Pennsylvania Director James Ressler Ressler Propane Mountville, PA	Canadian Director Maurice R. Gratton NGL Supply Co. Ltd. Calgary, Alberta
Iowa Director Terry R. Davis Country Propane Milo, IA	Nebraska Director Don Swanson All-Points Co-op Gothenburg, NE	South Carolina Director C. H. Robinson Suburban Propane Edgefield, SC	Mexican Director Ricardo B. Schondube INGUSA Guadalajara, Jalisco
Kansas Director Cody Wray Fairbank Equipment Wichita, KS	Nevada Director Mike Eriksen Wells Propane Inc. Wells, NV	South Dakota Director Jerry Brick Brick Propane Inc. Aberdeen, SD	

Advisory Directors at Large

James E. Bertelsmeyer
Heritage Propane
Tulsa, OK

Eugene V. N. Bissell
AmeriGas Propane Inc.
Valley Forge, PA

John R. Blossman
Blossman Gas Inc.
Ocean Springs, MS

B. W. Byrne
Heritage Propane Corp.
Tulsa, OK

Michael R. Gorham
Northwest Gas
Grand Rapids, MN

Bill L. Jellison
Modern LP-Gas Co.
Put-In-Bay, OH

Robert C. Mauch
Phoenixville, PA

Daryl F. McClendon
Blue Rhino Corp.
Hinsdale, IL

Samuel E. McTier
McTier Supply Co.
Lake Forest, IL

Charles R. Revere
Revere Gas & Appliance
Hartfield, VA

Ralph N. Rooney
Suburban Gas Inc.
Bessemer, AL

Glenn R. Saunders
White Mountain Oil & Propane Inc.
North Conway, NH

J. Charles Sawyer
Computer Energy Inc.
Jacksonville, FL

Don Schultz
SGS Inc.
Lynwood, IL

James A. Senty
Tru-Gas
La Crosse, WI

Milford Therrell
Squibb-Taylor Inc.
Dallas, TX

Directors at Large

Mark Alexander
Suburban Propane Partners LP
Whippany, NJ

Joseph Armentano
Paraco Gas
Purchase, NY

Brad Atkinson
Heritage Propane Partners LP
Tulsa, OK

Al Bennett
Bright's Bottle Gas Co
Fishersville, KY

Brian Campbell
Campbell Oil & Gas Co Inc
Elizabethtown, NC

Martin Franzkowiak
Ferrellgas
Milwaukee, WI

Rob Freeman
Freeman Gas Inc
Spartanburg, SC

Carl Hughes
Inergy LP
Kansas City, MO

Paul Lindsey
Alliance Energy LLC
Lebanon, MO

David Lugar
AmeriGas Propane
Houston, TX

David McPhillips
Hillsboro Gas Co.
Tampa, FL

Randy Mosher
Bayless Gas Inc.
Damascus, OH

Robert B. Nicholson
Eastern Propane Corp.
Oak Ridge, NJ

Mark L. Pennington
Pennington Gas Service
Morenci, MI

William Platz
Delta Liquid Energy
Paso Robles, CA

Harold E. Poland
Poland & Associates LLC
Tulsa, OK

Monte Rockow
CHS Inc.
St Paul, MN

Richard F. Tarantin
Tarantin Tank & Equipment Co.
Brentwood, NH

Stan M. Teaderman
Allied Propane Service
Richmond, CA

Michael T. Tracey
Sea-3 Inc.
Portsmouth, NH

Honorary Board of Director Members

William Blanchard
GWB Associates
Petoskey, MI

Dick Bond
Spokane, WA

Arthur Bone
Valley Forge, PA

Thomas R. Coady, Jr.
Hicksgas Roberts Inc.
Roberts, IL

Corky Clark
South Carolina PGA
Columbia, SC

David E. Cox
NPS Inc.
Auburn, MA

Bruce F. Dining
Adaptive Insurance Consultants
Boulder, CO

Francis Dupointe
Narragansett, RI

P. E. Goth, Jr.
PEG Support Services
Bartlesville, OK

Lewis Graeber
Graeber Bros. Inc.
Marks, MS

Kenneth R. Green
Oklahoma Liquefied Gas Co.
Seminole, OK

J. B. Hancock
Missouri City, TX

Tom Ingram
Avondale Estates, GA

Wilton C. Jackson
Wilton Petroleum Inc.
Nyassa, OR

G. C. Jones
Metro Propane Inc.
Winnipeg, Manitoba

Lawrence Lichti
Lichti Bros. Oil Co. Inc.
Shickley, NE

Jerry Melendy
Coker Fuel Co.
Wauchula, FL

Daniel N. Myers
The Churchill Centre
Washington, DC

Thomas Nunan
Suburban Propane Partners LP
Oceanside, CA

John D. Rawlinson
Nu-Gas Inc.
Princeton, IN

Carroll W. Schaal, Jr.
Jefferson, IA

Glen Sharp
Sumter, SC

Donald L. Smith
Handygas Corp.
Seven Valleys, PA

John A. Storm
Aledo, TX

A. C. Tiedeman
Palm Desert, CA

Distributors Section

Chairman
Russ Ridings
Gas Equipment Co. Inc.
Dallas, TX

Robert C. Barry
Bergquist Inc.
Toledo, OH

Raymond B. Murray
Ray Murray Inc.
Lee, MA

International Section

Chairman
R. Dale Baucom
Texas Gas & Oil Ltd.
Nassau, Bahamas

Manufacturers Section

Chairman
Rick LaDue
Rochester Gauges Inc.
Dallas, TX

Vice Chairman
Milt Swenson
Arrow Tank & Engineering Co.
Coon Rapids, MN

Maurice Boekeloo
Robert H. Peterson Co.
City of Industry, CA

Jess Collins
Trinity Industries Inc.
Dallas, TX

Brian K. Davidson
RegO Products/ECII
Elon, NC

David D. Day
American Standard Mfg. Inc.
Central Bridge, NY

Donald F. Fabricy
American Welding & Tank / Harsco
Camp Hill, PA

Steve Gentry
Worthington Cylinders Corp.
Columbus, OH

Jim Griffin
Fisher Controls Int'l Inc.
McKinney, TX

John Hart
Empire Comfort Systems Inc.
Belleville, IL

Frank L. Horne, Jr.
Gas-Fired Products Inc.
Charlotte, NC

William A. Kennedy, Jr.
Blackmer
Grand Rapids, MI

Mike Pivonka
Flame Engineering Inc.
La Crosse, KS

Rick Simpson
Manchester Tank & Equipment Co.
Franklin, TN

Producers Section

Chairman
John L. Gawronski
Dynege Liquids Marketing and Trade
Houston, TX

Vice Chairman
Michael W. Schwartje
ConocoPhillips Inc.
Houston, TX

William E. Cornell
Sea-3 Inc.
Houston, TX

Rosie Dzanski
El Paso NGL Marketing Co LP
Houston, TX

Ron M. Logan, Jr.
Ferrell North America
Houston, TX

Rick Paul
Duke Energy SGL Services
Houston, TX

Thomas H. Pielech
Devon Gas Service LP
Oklahoma City, OK

Steve Vanderbur
Texon LP
Houston, TX

David Wade
BP Products North America Inc.
Warrenville, IL

Services Section

Chairman
Larry D. Osgood
Consulting Solutions LLC
Monument, CO

Transportation & Storage Section

Chairman
Tom Harper
Texas Eastern Products Pipeline Co.
Houston, TX

Standing Committee Chairman

Audit Chairman
Ron Moore
Southern LP Gas Inc.
DeQueen, AR

Conventions Chairman
Raymond B. Murray
Ray Murray Inc.
Lee, MA

Distinguished Service Award Chairman
Robert (Bob) L. Mattocks II
Jenkins Gas & Oil Co. Inc.
Pollocksville, NC

Education, Training & Safety Chairman
Bruce Montroy
Bergquist Inc.
Durand, MI

Governmental Affairs Chairman
Joe T. Cordill
Cordill Butane Propane Service
Winnsboro, LA

International Chairman
Billy D. Prim
Blue Rhino Corp.
Winston-Salem, NC

Member Services Chairman
Cody Wray
Fairbank Equipment
Wichita, KS

Technology & Standards Chairman
Russ Rupp
Suburban Propane Partners LP
Whippany, NJ

Future Meeting Sites and Dates

Pinnacle 2005

The Westin Mission Hills Resort
Rancho Mirage, California
June 5 – 8, 2005

Southeastern 2006

Georgia World Congress Center
Atlanta, Georgia
April 8 – 11, 2006

Pinnacle 2006

Westin La Cantera Resort
San Antonio, Texas
June 11 – 14, 2006

Southeastern 2007

Georgia World Congress Center
Atlanta, Georgia
April 14 – 17, 2007

National Propane Gas Association

1150 17th Street, N.W.
Suite 310
Washington, D.C. 20036-4623

Phone: 202.466.7200
Fax: 202.466.7205
E-mail: info@npga.org
Web: www.npga.org